JSU CENTER FOR ECONOMIC DEVELOPMENT & BUSINESS RESEARCH

2023 Economic Summit





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Overview of Annual Report Data

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- 2021-2022 Tax Profile
 - Categories of Tax Data for Counties and Cities
 - Sales, Use, Lodging, Simplified Sellers Use Tax (SSUT)
 - Sources Used for Tax Data
 - Alabama Department of Revenue (ALDOR)
 - Avenu Insights (formerly Revenue Discovery Services, RDS)
 - HdL Companies (formerly PreMA Corp)
 - Individual Counties and Cities that self collect.





Overview of Annual Report Data

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- 2021-2022 Demographic and Labor Force Profile
 - Demographic Profile Overview (Each County and Region)
 - Demographics, Education, and Housing
 - Labor Force Overview (Each County and Region)
 - Industry Snapshot, Top Occupations, High Demand Occupations, and Unemployment Data
 - Sources Used for Data
 - CHMURA Economics & Analytics, U.S. Census Bureau, U.S. Bureau of Labor Statistics (BLS), Alabama Department of Labor (ADOL)





Overview of Annual Report Data

Jackson

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- JSU CEDBR Metropolitan Statistical Area (MSAs)
 - Anniston, Oxford, Jacksonville MSA
 - Major Economic Indicators
 - Gadsden MSA
 - Major Economic Indicators
 - Sources Used for Data
 - CHMURA Economics & Analytics, ADOL, BLS, U.S. Bureau of Economic Analysis (BEA), International Trade Administration, Alabama Center for Real Estate





Tax Collection

Sales, Use, Lodging, and SSUT

Analysis of 15-County CEDBR Region: Demographic and Labor Force

- Population
- Income
- Education
- Housing
- Jobs
- MSA







Changes in tax collection as an average and range for each county and locality by tax category: 2021-2022

Marshall Dokalls Blount Blown St. Clair Colloons
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<u>Sales</u>	Use	Lodging	SSUT
8.60%	13.07%	14.36%	14.60%
l% to 22%	3% to 32%	-8% to 56%	3% to 23%

- Use Tax When sales tax not collected, consumer responsible for paying
- **SSUT** Program where eligible sellers without a physical presence in the state collect and remit a flat 8% on sales





Tax collection analysis:

- Positive collection values indicate increasing economic activity
- Higher use tax and SSUT point to increasing online commerce from out of state vendors that sell in Alabama, when compared to sales tax collected by vendors when sales made at a physical presence

Economic development strategies:

- Economy emerges from COVID; online sales continue to expand
- Travel returns; lodging tax collection increases
- Targeted opportunities to measure economic activity and sustainability





2021-2022 Updated Population Estimates: 2021 2022

Population Estimates:	2021	2022	%Change
Blount County	59,085	59,512	0.72%
Calhoun County	115,677	115,788	0.10%
Chambers County	34,446	34,088	(1.04%)
Cherokee County	25,026	25,302	1.10%
Clay County	14,190	14,198	0.06%
Cleburne County	15,148	15,346	1.31%
Coosa County	10,366	10,166	(1.93%)
DeKalb County	71,829	71,998	0.24%
Etowah County	103,139	103,088	(0.05%)
Jackson County	52,694	52,891	0.37%
Marshall County	98,316	99,423	1.13%
Randolph County	22,199	22,479	1.26%
St. Clair County	92,903	93,932	1.11%
Talladega County	80,483	80,704	0.27%
Tallapoosa County	41,132	40,977	(0.38%)
15 County Regional Total:	836,633	839,892	0.40%







Population and Income

	<u>2021</u>	2022	% Change
Population (Updated)	836,633	839,892	0.40%
Households	385,493	386,788	0.34%
Median House Value	\$117,940	\$126,108	6.93%
*Median Household Income	\$45,700	\$47,896	4.81%
**Per Capita Income	\$24,332	\$25,299	3.97%

^{*}Income when including everyone in household

^{**}Income per person





Education

	<u> 2021 </u>	2022	% Change
No High School Diploma	70,882	65,180	(8.04%)
High School Graduate	141,401	140,897	(0.36%)
Some College, No Degree	99,062	100,157	1.11%
Associate degree	43,031	44,297	2.94%
Bachelor's Degree	44,834	46,683	4.12%
Postgraduate Degree	24,173	25,362	4.92%







Housing

	2021	2022	% Change
Homeowner Vacancy	4,593	3,920	(14.65%)
Rental Vacancy	5,749	5,866	2.04%
Renter-Occupied Housing Units	83,170	81,461	(2.05%)
Occupied Housing Units:	17,197	16,674	(3.04%)



No Vehicle Available



Top Industries: Employment

	2021	2022	% Change
Manufacturing	58,901	59,790	1.51%
Retail Trade	34,069	35,268	3.52%
Health Care and Social Assistance	33,219	33,500	0.85%
Accommodation and Food Services	21,910	22,759	3.87%
Educational Services	21,014	21,875	4.10%
Public Administration	16,726	16,419	(1.84%)





Top Occupations

			Project	Project
	Employment	Wages	Employ	Wages
	% Change	% Change	% Change	% Change
Production Occupations	0.30%	4.40%	5.19%	4.74%
Sales & Related Occupations	3.16%	5.22%	8.43%	6.06%
Office & Admin Support Occ.	0.04%	5.06%	6.54%	5.35%
Transport & Material Moving	1.60%	6.73%	9.35%	4.58%
Occupations				
Food Prep & Serving Occ.	3.47%	9.17%	17.43%	7.56%
Management Occupations	2.52%	4.02%	7.72%	3.31%

Unemployment rate declined from 2.4% to 2.2% from Dec 2021 to Dec 2022





Metropolitan Statistical Areas (MSA)

Higher population density and closer economic integration



Anniston, Oxford, Jacksonville MSA

	<u>2020</u>	2021	% Change
Real GDP (millions)	\$4,026	\$4,245	5.44%
Exports (millions)	\$272.4	\$302.0	10.87%

2021 Top Export Sectors: Transportation Equipment \$33.8 million Fabricated Metal Products \$22.8 million





Gadsden MSA

	2020	2021	% Change
Real GDP (millions)	\$2,563	\$2,597	1.33%
Exports (millions)	\$27.7	\$28.2	1.81%



2021 Top Export Sectors: Processed Foods \$7.0 million

Machinery \$2.9 million

Fabricated Metal Products \$1.0 million

Asia-Pacific Economic Cooperation (APEC) consists of the following members: Australia, Brunei Darussalam, Canada, Chile, People's Republic of China, Hong Kong, Indonesia, Japan, Republic of Korea, Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russian Federation, Singapore, Taipei, United States, and Vietnam.





Anniston, Oxford, Jacksonville MSA

	Dec 21	Dec 22	% Change
Civilian Labor Force	45,712	46,442	1.60%
Nonfarm Employment	44,242	45,326	2.45%
Available Labor Pool	10,164	8,081	(20.49%)
Unemployment Rate	3.2%	2.4%	(25.00%)
Underemployment Rate	23.6%	15.3%	(35.17%)
Top Employ Industry: Manufacturing	6,628	6,627	(0.02%)
Per Capita Income	\$25,345	\$26,238	3.52%
Median Family Income	\$47,255	\$50,128	6.08%
Average Household Income	\$63,700	\$68,800	8.01%
Residential Building Permits	101	83	(17.82%)
Total Homes Sold	2,212	1,808	(18.26%)
Population (Updated)	115,677	115,788	0.10%







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	Dec 21	Dec 22	% Change
Civilian Labor Force	39,088	39,204	0.30%
Nonfarm Employment	37,870	38,231	0.95%
Available Labor Pool	11,875	6,861	(42.22%)
Unemployment Rate	3.1%	2.5%	(19.35%)
Underemployment Rate	23.6%	15.3%	(35.17%)
Top Employ Industry:	6,850	6,840	(0.15%)
Health Care & Social Assistance			
Per Capita Income	\$24,883	\$25,094	0.85%
Median Family Income	\$44,637	\$44,934	0.67%
Average Household Income	\$63,500	\$59,700	(5.98%)
Residential Building Permits	55	143	160.00%
Total Homes Sold	1,125	962	(14.49%)
Population (Updated) CENTER FOR ECONOMIC DEVELOPMENT AND BUSINESS RESEARCH JACKSONVILLE STATE UNIVERSITY	103,139	103,088	(0.05%)





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Thank you!

JSU Center for Economic Development & Business Research

Merrill Hall Suite 150

700 Pelham Rd. North

Jacksonville, AL 36265

Phone: (256) 782-5324

<u>www.jsu.edu/ced</u>

